

Message Text

CONFIDENTIAL

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ACTION SS-25

INFO OCT-01 ISO-00 SSO-00 /026 W
-----038842 181709Z /44

O 181628Z NOV 77
FM AMEMBASSY CARACAS
TO SECSTATE WASHDC IMMEDIATE 0031

CONFIDENTIAL CARACAS 11256

EXDIS

E.O. 11652: GDS
TAGS: ENRG, OPEC
SUBJECT: OPEC OIL PRICE DEMARCHE

REF: CARACAS 11117

1. I WOULD LIKE EARNESTLY TO RECOMMEND THAT PRESIDENT CARTER PERSONALLY TELEPHONE PRESIDENT PEREZ ON THE OIL PRICE QUESTION. THIS IS THE MOST EFFECTIVE APPROACH THAT CAN BE MADE AND I BELIEVE THAT IT WOULD HAVE A VERY GOOD CHANCE OF SUCCESS; ANY OTHER APPROACH, INCLUDING A PERSONAL LETTER WOULD HAVE LESS ASSURANCE OF SUCCESS.

2. PRESIDENT PEREZ HAS AN IMMENSE RESPECT AND LIKING FOR PRESIDENT CARTER (SEE FOR EXAMPLE CARACAS 11160 ON HUMAN RIGHTS). HE OPERATES QUINTESSENTIALLY IN PERSONAL TERMS SO THAT THE BEST WAY TO DEAL WITH HIM IS ALWAYS PERSONALLY. IN THIS CASE HE IS SO RECEPTIVE TO PRESIDENT CARTER THAT HE WILL LISTEN TO THINGS FROM HIM HE WOULD REJECT FROM OTHERS. (THE FOREIGN MINISTER TOLD ME ONCE THAT OUR CURRENT ERA OF GOOD FEELINGS WAS SEALED BY THE OPENING COMMENT PRESIDENT CARTER MADE TO PRESIDENT PEREZ AT THEIR FIRST BILATERAL DURING THE JUNE STATE VISIT, WHEN HE SAID: "I NEED

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YOUR ADVICE AND HELP"; HE HAD HIM IN THE PALM OF HIS HAND THEREAFTER.)

3. I REPEAT THAT I REALLY BELIEVE THAT A PERSONAL PHONE CALL SUPPLEMENTING THE SECRETARY'S VISIT, PERHAPS OCCURRING DURING IT, AND CAST IN THIS PERSONAL FRIENDSHIP/MUTUAL RESPECT STYLE, HAS A CONSIDERABLY

BETTER CHANCE OF SUCCEEDING THAN ANY OTHER KID OF DEMARCHE. IT IS THE MOST EFFECTIVE THING WE CAN DO, AND FOLLOWING ON THE PRESIDENT'S PERSONAL CONTACT WITH THE SHAH, PERSONAL CONTACT WITH PEREZ WOULD HAVE MOST A FAVORABLE ECHO WITH HIM.

VAKY

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Message Attributes

Automatic Decaptoning: Z
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM, DEMARCHE, PRICES
Control Number: n/a
Copy: SINGLE
Sent Date: 18-Nov-1977 12:00:00 am
Decapton Date: 22 May 2009
Decapton Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977CARACA11256
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Executive Order: GS
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From: CARACAS
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771144/aaaabksw.tel
Line Count: 68
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7a06c316-c288-dd11-92da-001cc4696bcc
Office: ACTION SS
Original Classification: CONFIDENTIAL
Original Handling Restrictions: EXDIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Reference: 77 CARACAS 11117
Retention: 0
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Review Withdrawn Fields: n/a
SAS ID: 537617
Secure: OPEN
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Subject: OPEC OIL PRICE DEMARCHE
TAGS: ENRG, VE, OPEC
To: STATE
Type: TE
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